THE UNFORTUNATE REGRESSIVITY OF PUBLIC NATURAL DISASTER INSURANCE: QUANTIFYING DISTRIBUTIONAL IMPLICATIONS OF EQC BUILDING COVER FOR NEW ZEALAND

BY

SALLY MARGARET FREAN OWEN

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Abstract:

This thesis examines the question "What have been the distributional implications of the setup of Earthquake Commission (EQC) building cover for New Zealand homeowners?" In New Zealand, the vast majority of property owners pay identical premiums for the benefit of the first \$100,000 tranche of natural disaster cover per dwelling. The research provides a detailed quantification of the degree of regressivity of the scheme created by these flat premiums. Using EQC claims and property datasets relating to the Canterbury Earthquake Series, I test the hypothesis that wealthier homeowners are receiving more benefit. Wealth is identified by property value, income and a range of socio-economic variables collected from the most recent New Zealand Census before the earthquake series. In explaining EQC total dwelling payout by property value and by these socio-economic variables, the research shows there is a distributional implication to EQC's building cover. This thesis includes a proposed modification to the premium structure of the scheme, whereby regressivity could be avoided. The research concludes with a survey of other public natural disaster insurance schemes worldwide, and identifies those likely to face similar regressivity issues.

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Contents

1 Introduction	6
1.1 Natural Disaster Insurance Markets	7
1.2 The New Zealand System: EQC	11
1.3 Literature Review on Regressivity and Public Natural Disaster Insurance	13
2 Data	
2.1 EQC Data	17
Claims dataset	
Property Dataset	
Combining these two EQC datasets	19
2.2 Statistics New Zealand Data	
Meshblock boundary files	20
Census Data	
2.3 Combined Dataset	22
3 Methodology	
4 Results and Discussion	
5 Looking forward and abroad	
5.1 A solution to EQC's regressivity problem	
5.2 International implications of this research	
6 Conclusion	
Appendices	
I - The difference between OLS regression and quantile regression	41
II - Alternate graphic for Figure 1	42
III - Details of Deciles used in figures:	
IV – Matching Process	44
V - Suggested Premium to Total Payout ratios by alternate deciles	45
VI - \$150/Total Payout ratios, by property value and income deciles	46
VII - EQC Supplied Data Documentation	47
Property data documentation	47
Claim data documentation	47
References	

List of Figures:

Figure 1: Distribution of Dwelling Payouts by Property Value and Income deciles
Figure 2 : Distribution of suggested premiums
Figure 3: Premium to Payout Ratio for suggested premiums, by Building Value Decile 35
Figure 4: Distribution of Adjusted Building Payouts by Property Value and Income
deciles – version 2
Figure 5: Premium to Payout Ratio for suggested premiums, by Median Household
Income Decile
Figure 6: \$150/Total Building Payout by Building Value Decile then Median Household
Income Decile

List of Maps:

List of Tables:

Table 1: Summary Statistics	.23
Table 2: OLS Regression Results	.30
Table 3: Specification testing	.31
Table 4: Quantile Regression Results	.32
Table 5: Public and Public-Private natural disaster insurance systems for personal	
property	.38
Table 6: Summary Statistics of Dwelling-Adjusted Property value, by decile	.43
Table 7: Summary Statistics of Meshblock Median Household Income as of 2006, by	
decile	.43

1 Introduction

The research question this thesis sets out to answer was "What have been the distributional implications of the setup of EQC building cover for New Zealand homeowners?"

The thesis is the first to provide a detailed quantification of the degree of regressivity of a public natural disaster insurance scheme. The New Zealand (NZ) insurance scheme enables this for two main reasons:

- 1. The data available after a large event (the series of Canterbury earthquakes in 2010-11 that led to a large volume of claims);
- The well-established success of this program in achieving wide-spread coverage – the Canterbury earthquakes were the most insured large-scale events ever¹;

In spite of the egalitarian aim of this scheme (all households pay functionally identical premiums) and the egalitarian distributional policy of past and present NZ governments, I find the NZ scheme regressive as it is currently structured, and report on the extent of this unfortunate regressivity.

In this introduction I introduce the concepts surrounding natural disaster insurance, explain why it is often left to the public market, discuss what a "good" insurance system might look like, and then describe how the New Zealand scheme is set up. I continue with a (necessarily brief through lack of content) literature review of the other economic studies touching on regressivity in public natural disaster insurance systems. In section two I describe the data, and section three explains the methodology. In section four I report the extent of regressivity in the scheme as it is manifested in the building cover insurance claims that resulted from the Canterbury earthquakes, using OLS and quantile regression models. I regress the total payout on a property, adjusted by the number of dwellings, against a number of covariates. Those covariates include dwelling-adjusted property value (pre-quakes) for that specific property, and a number of the most recently reported meshblock level socio-economic and ethnicity proxies: median household income, proportion tertiary educated, proportion of the area identifying as Māori, proportion of the area identifying as Pasifika or proportion of the

¹ The three highest cost earthquakes in the Canterbury sequence are among the top 10 costliest earthquakes for 1980-2015 (by insured losses) globally. Relative to damages, these events were at least twice as well insured as any of the others on the list (MunichRe, 2016).

area identifying as born outside New Zealand, mean number of household members, the proportion who do not own their home, and the difference between the most recent and second most recent reports of median household income. I find that for every NZ\$ 10,000 of higher property value, on average approximately \$257 more has been paid out from EQC, holding all else constant. This clearly shows that even though EQC payouts are capped, homeowners who have larger homes are receiving more benefit from the \$150 premium per annum than their less affluent counterparts. In section five I suggest a way that this regressivity can be remedied by a modification to the current structure of the program, and discuss the implications of this research for other countries with public natural disaster insurance systems. Finally, I give a brief conclusion to the thesis.

1.1 Natural Disaster Insurance Markets

Economists differentiate between uncertainty and risk, as first defined by Knight (1921). Risk applies to situations where the outcome of a given situation is unknown, but can measure the odds. By contrast, uncertainty applies to situations where we cannot know all the information we need.

Insurance markets work best when losses from a particular hazard are independent of each other, and the insurer has accurate information on the likelihood of the event occurring. In other words, where there is risk but not uncertainty. Unlike terrorism or alien invasion, natural hazards are what is called in insurance a known risk. A known risk is where there is a significant amount of data available to estimate the likelihood of an event and the damage it may cause. In economic terms, a known risk has little uncertainty. Terrorism, on the other hand, is called as an unknown risk, as the likelihood and consequences are not able to be estimated due to limited data. In other words, there is uncertainty. Alien invasion is classed by insurers as an unknowable risk, where there is simply no way to determine the likelihood. What being a known risk means is that natural hazards should be easier to insure against than some other perils.

However, there are still significant difficulties with insurance against natural hazards.² For an insurer to offer coverage against a known risk it needs to determine a premium that yields a positive expected profit, as well as avoiding an unacceptable level and probability of loss (Kunreuther & Pauly 2009). Herein lies the issue: two problems

² The term natural disaster insurance is used by EQC. In the international literature this type of insurance is known as disaster insurance, catastrophe insurance, or natural hazard insurance. I use natural disaster insurance for consistency with EQC's terminology.

that an insurer faces in setting premiums for catastrophic losses are uncertainty in loss and highly correlated risks. Insurers face uncertainty in loss because of the risk of extreme events. Further, the risks for each individual property are correlated, so there are many claims occurring at the same time.

In the face of these challenges, not many private markets exist for natural disaster insurance. Those that do are in low risk countries, and do not have widely considered affordable rates. Looking back, there are multiple examples of failed private natural disaster insurance markets: flood and earthquake insurance in the United States (US) are two prominent ones. Many of the examples of withdrawals from the private insurance markets involve private insurers who did not have enough information regarding loss, and hence folded after a major event. From the US for example, flood insurance was first offered in 1897 in Cairo, USA, but was abruptly stopped after the Mississippi and Missouri Rivers flooded the insurers' office. In the 1920s it was offered again when fire insurance companies began to include flood cover, but not for long. The loss following extreme flooding in 1927-28 led all companies to discontinue (Manes 1938). Wind damage also led to enormous losses. For example, after Hurricane Andrew insurance against wind was dropped by some insurers in Florida. The high rates that would be required to continue writing coverage with a positive expected profit were thought to be under threat by regulation. Insurers who wrote large amounts of coverage in Florida were also worried about catastrophic losses following the next hurricane. For example, State Farm and Allstate Insurance paid \$3.6 billion and \$2.3 billion in claims in the wake of Hurricane Andrew, due to their high concentration of homeowners' policies in the Miami/Dade County area of Florida. Both companies and other insurers began to reassess their strategies of providing coverage against wind damage in hurricane-prone areas (Lecomte & Gahagan 1998).

Not all private natural disaster insurance markets fail. However, those private markets which exist (such as in Germany) seldom succeed in providing widespread coverage (Kunreuther and Pauly, 2009; Kusuma, Nyugen and Noy, 2017). In fact, no country in the world has a free market for flood insurance which provides affordable cover for high risk households without some form of Government involvement (ABI 2011b).

The concept of pooling resources and sharing costs is a fundamental principle of insurance. We see this type of redistribution often, for example it is common that one person subsidizes the medical treatment of their neighbour, another contributes to the

8

education of their neighbour's children and an urban resident subsidizes the cost of postal delivery to someone living in a remote area. Natural disaster insurance arguably falls into the same basket (Morpeth, 2010). Public catastrophe insurers aim, similarly, for one citizen with lower risk of natural hazard incurred loss to subsidize another who is more vulnerable to losses.

A good insurance system incentivises risk reduction and enables the insured party to take on beneficial and productive business risk and investment ex ante; ex post, it allows the insured party to avoid some of the financial loss, avoid destitution, and recover more quickly and more fully. O'Neill & O'Neill (2012) argue further that insurance should ensure the security of at least a class of basic goods required by social justice, independently of the risks and risk-taking of individuals; with housing being a prime example. Housing in particular is a gateway social good (O'Neill 2006), which protects one's access to other essential elements of a worthwhile life, and because of this, there are weighty reasons to make sure that all citizens have secure access to natural disaster insurance for their property. From a communitarian rather than an individualist perspective, the inability of some households to rebuild post disaster imposes additional harm on the rest of the community. Thus, if there is no provision of natural disaster insurance by the private market, both individualist and communitarian governments have clear rationales for intervention to facilitate residential natural hazard insurance coverage for all. Governments can pursue that aim by either insuring directly or subsidizing the private insurance sector, and have chosen to do so in many countries.³

A further reason to intervene is that catastrophes impact the vulnerable most. Loss of a secure home, health effects, dislocation of local communities, disruption of education and work are all consequences of catastrophic events. These impacts are worse for those with fewer resources, who tend to be more vulnerable (Lindley et al 2011). For example, in floods the poor, the old, children, the disabled and women suffer the harshest impacts, and these can be long-lasting (Dlugolecki et al. 2009). Unfortunately, these groups are most likely to be under- or un- insured. Affordable insurance mitigates this. Governments need to help develop sustainable subsidy models which are paid for by taxpayers, by low risk households or both (ABI 2011b).

³ Belgium, France, Japan, New Zealand, Spain, Switzerland, Turkey, UK, and the USA to name a few. See Table 5: Public and Public-Private natural disaster insurance systems for personal property.

There have been a number of academic contributions regarding the ideal system. Paudel (2012) provides recommendations for designing public or public-private natural disaster insurance schemes. His recommendations include: mandatory participation; adequate enforcement to ensure compliance; public responsibility for the higher tranches (the catastrophic end) of the insured risk; private sector administration of policies; public provision of subsidies through for example tax exemptions; public investment in risk mitigation; a (publicly provided) detailed assessment and mapping of risk; and the provision of financial incentives for policyholders to take risk mitigation measures. Kunreuther and Pauly (2009) are more specific. They suggest a multi layered public-private programme. Similar to having an excess (or deductible), the first level of loss would be borne by the homeowner to encourage their adoption of mitigation methods and avoid moral hazard problems (if individuals behaved more carelessly because they knew they were fully protected against the risk). Then the second level would be borne by the private insurers, with the amounts of coverage based on their surplus, their current portfolio and their ability to diversify across risks. Layer three would consist of private sector risk transfer mechanisms, including reinsurance and catastrophe bonds. (With a catastrophe bond, if the losses exceed a certain amount, then the interest on the bond, the principal, or both, are forgiven.) Finally, layer four would cover large-scale losses, using multi-state pools for providing coverage in certain regions subject to particular hazards.

Most economists also argue that insurance premiums should be risk-based (see for example Bin, Bishop & Kousky, 2010, O'Neill & O'Neill, 2012 and Kunreuther, 2015). Risk-based insurance premiums signal to residents and businesses the hazards they face and enable insurers to lower premiums for properties where steps have been taken to reduce risk. Risk based premiums, however, do raise equity concerns, and there is some recognition that a fully risk-sensitive insurance regime may be socially or politically unacceptable if it imposes very high costs on some groups (Houston et al., 2011).⁴

In summary, natural disaster insurance markets are complex due to uncertainty in loss and correlated risks, and private markets have not succeeded. Public markets

⁴ Kunreuther (2015) suggests that to address issues of equity and fairness, homeowners who cannot afford insurance could be given vouchers tied to loans for investing in loss reduction measures, but this kind of voucher program is yet to be implemented anywhere. Another suggestion is a universal 'Community Flood Levy', based for example at a percentage of the premium. This could be charged on all household insurance policies. Then those with higher risk would be subsidized, but the levy could be low enough to be affordable (O'Neill & O'Neill 2012).

exist, and in the literature there is preference for risk-based premiums even in these public markets.

Given the dominant role of the public sector in the provision of disaster insurance, and the evident concern worldwide about growing income and wealth inequality, it is surprising that equity issues have not faced more scrutiny with respect to publicly provided disaster insurance. For example, this aspect of the recently launched UK government FloodRe program has received almost no attention, in spite of the potentially very regressive structure of that program.

1.2 The New Zealand System: EQC

In NZ, public disaster insurance is provided to the vast majority of residential home owners by the Earthquake Commission (EQC). In order to access this insurance, homeowners need only have private fire insurance (which over 90% do). This implicit disaster insurance is called EQ Cover. Like the Community Flood Levy suggestion, EQC premiums are practically flat. EQ Cover premiums are identical for all dwellings insured for more than 100,000 NZ\$ (and almost all are). These premiums are collected through the homeowner's private insurer and passed on to EQC's Natural Disaster Fund (NDF). EQC operates on a dual insurance model, meaning both EQC and the private property insurers share insurance obligations (NZ Treasury 2015).

To fully appreciate the role EQC plays, it is important to consider how it developed.

In 1906 San Francisco was hit by a devastating earthquake, which affected German insurers particularly hard. In the wake of this tragedy, much of the global insurance industry responded by ruling out earthquake and related fire damage (Henderson, 2010). In 1931, NZ was struck by an earthquake centred on Napier. At this time private earthquake insurance was available in NZ, but was voluntary (NZNSEE, 1993). In the aftermath, NZ suggested extending its system of fire levies, collected by the insurance sector to pay for fire brigades, to also cover disaster restoration. Unfortunately, it was not yet put in place. Then in 1937, with WWII looming, war damage was also generally excluded from private insurance contracts.

On 19 December 1941 the War Damage Commission was established, under the provisions of the War Damage Act. In 1942, NZ was again hit by another damaging earthquake in the Wairarapa (not far from the capital). On 1 January 1945, the War

Damage Commission became the Earthquake and War Damage Commission, the precursor to the present EQC. Part of the motivation for its establishment were the slow rates of repair following the 1931 and the 1942 events (NZ Treasury 2015). The main objective of the Earthquake and War Damage Commission was to provide compulsory war and earthquake insurance for all properties.

On 1 January 1994 the Commission was again reconstituted under the Earthquake Commission Act 1993 which recreated the scheme, now colloquially known as EQC. It acknowledged the scheme to be primarily for the purpose of natural disaster relief, and a major development in the Act was the phase-out of non-residential property insurance. It also amalgamated the War Damage and Earthquake Fund and the Disaster and Landslip Fund as the Disaster Fund. This is the fund EQC draws out of to pay out on claims.

The EQC currently provides three forms of insurance cover to residential property owners: structure, land, and contents. These are insured to replacement value against natural hazards such as earthquake/tsunami, volcanic eruption, and landslip. Due to the geography of New Zealand, the vast majority of claims are related to earthquakes (of the 543,531 claims since 1980, 94.9% were related to earthquakes). The cover for residential buildings provides the first NZ\$ 100,000 of replacement value for each insured dwelling.⁵ If the loss is greater than this, the private insurer is responsible for any over-cap repair costs. As the analysis below focuses only on structural damage claims (and not contents or land), it only describes this part of EQC policy; the details about land insurance, uniquely covered in NZ, are significantly more complicated. For each NZ\$ 100 of property insured by the EQC, a levy is charged by the private insurer and sent to EQC. In 1993, these premiums were set at 0.0005% of property insured, but were tripled after the Canterbury earthquakes of 2010-11 to 0.0015%. In November 2017, these will increase again to 0.002%, due to another earthquake centred in Kaikoura.⁶ More than 99% of homes are valued at more than NZ\$ $100,000^7$, so in effect all pay the same amount to EQC.

In order to quantify the regressivity of the EQC cover, I require indicators of the share of wealth being used for premiums and the amount of value returned by the EQC

⁵ A multi-unit residential building covered for fire damage would be insured through EQC for the first NZ\$ 100,000 times the number of dwellings in the building.

⁶ See https://www.eqc.govt.nz/news/budget-announcement-eqc-levy-to-increase

⁷ Statistic drawn from the EQC Property dataset.

scheme. Naturally, there is some value in the certainty of knowing one is insured regardless of whether that insurance is ever required, and some value in support for the over-cap private natural disaster insurance market. However, for the purposes of this analysis, value is defined as actual payout to the owner for disaster damage. This value is assumed identical for all, and since everyone pays the same, the equity question is reduced to: Have wealthier homeowners received more money from EQC for building repair than their less-well-off counterparts?

1.3 Literature Review on Regressivity and Public Natural Disaster Insurance

Fairness has been widely discussed in the evaluation of taxation (e.g., Simons, 1938; Goode, 1980). Economists have generally recognised two principles of fair taxation: a benefit principle, and an ability to pay principle. The benefit principle states that taxes should be levied such that benefits received (from the tax revenue) by the payers are proportional to their tax burden. Under this concept of fairness, there is no role for redistribution. Examples include motor fuel excise tax that is used to fund highway construction and maintenance. The ability to pay principle focuses only on the cost side, and ignores the distribution of benefits. It views taxation as imposing a cost that should be allocated such that it taxes those with equal ability to pay equally (horizontal equity), and imposes greater burdens on those with greater ability to pay (vertical equity).⁸

The concept of regressivity was originally applied to income tax systems. As defined in Kakwani (1977), if T(x) is the tax paid by an individual with income x; the tax system is proportional when the elasticity of T with respect to x is equal to one for all x, the tax system is progressive when the elasticity exceeds one, and regressive when the elasticity is less than one. This is equivalent to saying that a tax system is progressive, proportional and regressive when the marginal tax rate is greater, equal and less than the average tax rate, respectively.⁹ Kakwani uses only the Gini index to measure the distributional effects of taxation, but presents an alternative measure using the Lorenz

⁸ Ability to pay is generally measured by annual income. There is no agreed upon standard to determine what vertical differentiation in tax liabilities is most fair (Joint Committee on Taxation, 2015). ⁹ Slitor (1948) used this type of definition to propose a measure of progression: dt(x)/dx = [m(x) - t(X)]/x; where t(x) is the average tax rate at the income level x and m(x) is the marginal tax rate at that level of income.

Curve¹⁰ and a created measure of the concentration of taxes to measure both the distributional and proportional elements of a tax system.

Musgrave and Thin (1948) previously created a universal measure of progressivity by comparing the inequality of before-tax and after-tax income distributions. By this measure, a progressive tax system creates a decrease in income inequality, while regressive tax rates will be reflected by increases in income inequality. The authors conclude that if the Gini index is used to measure inequality, the ratio of the Gini indices of the before-tax and after-tax incomes provides a single measure of tax progressivity.¹¹

Previous work has looked at the regressivity of explicit tax schemes; examples include "sin" taxes¹² and carbon taxation¹³. This type of analysis is also being used to study implicit taxes and subsidies. For example, Davis and Knittel (2016) investigate whether fuel efficiency standards are regressive, and Johnson (2006) looks at public spending on higher education.

The practical implications of regressivity in public disaster insurance in terms of benefits (paid claims) relative to costs (premiums paid) have not been quantified before. There is however some literature on the potential distributional aspects on two countries.

For the US there are four major academic contributions. Ben-Shahar and Logue (2015) examine Florida's state-owned Citizens' Property Insurance Corporation ("Citizens'") and its coverage for wind-damage (hurricanes). Their work relies on Citizens' own calculation of the actual risk it takes on when providing insurance and on the premium it charges. They find that the higher subsidies are provided for areas incurring more risk, and that these areas are generally (statistically) wealthier, most likely as they are located closer to the coast. The remaining contributions consider the National Flood Insurance Program (NFIP) in the US. In that program, the federal

 $^{^{10}}$ Suppose income x of an individual is a random variable with mean u and probability distribution function F(x). If F1(x) is the proportion of income of units having income less than or equal to x, then the relationship between F(x) and F1(x) is called the Lorenz curve of income x.

¹¹ Kakwani (1977), however, pointed out that by doubling the tax rates at all income levels, the tax progressivity would mechanically increase when using the Musgrave-Thin ratio. This is problematic because progressivity (or regressivity) is supposed to measure the deviation of a tax system from proportionality. Kakwani proposes to use the Gini index only to measure the distributional effects of taxation, and presents an alternative measure using the Lorenz Curve to create a measure that accounts for both the distributional and proportional elements of a tax system.

 ¹² Poterba (1991a), Lyon & Schwab (1991), Bento et al. (2012), and Borren & Sutton (1992).
 ¹³ Wier et al (2005), and Poterba (1991b).

government sells flood insurance policies to property owners. These policies are subsidized, because the premiums collected cannot safely cover flood claims. McGuire et al. (2015) study possible distributional implications of the NFIP by comparing average premiums to average property values (of covered properties) within municipalities. They create a municipal insurance ratio of average premiums over average property values. Their methodology is to then linearly regress the insurance ratio on the average property values. This study concludes that the NFIP rate setting of premiums disproportionately favours higher value property owners in Massachusetts, and as such the nature of Massachusetts's flood insurance rate setting is regressive. A second paper by Bin, Bishop & Kousky (2012) also studies the NFIP. They focus on the departure from proportionality measure of progressivity; a progressive departure from proportionality requires that every premium decile be no larger than the corresponding income decile. The authors show that the departure-from-proportionality index is not significantly different from zero for premiums, implying they are proportional to income. However, they conclude NFIP payments are progressive, but they consider premiums and payments separately, and they conclude neither effect is extreme, and is smoothed over time. Finally, Howard (2016) examines the net social benefits of the NFIP, using data on premiums, claims, policies and grants from 1996-2010. In his more comprehensive analysis he finds that system is "moderately regressive". In these analyses of the NFIP, it is plausible that the distributional aspect arises solely because of the differentiated exposure of wealthier households because of their location on the coasts and the focus here on hurricane damage, as a lot of the NFIP claims arise out of storm-generated wave surges.

There are three major contributions for the UK case. Surminski (2016) and Davey (2015) discuss various distributional aspects of FloodRe, the UK's flood reinsurance programme, which is designed to maintain affordably-priced flood insurance. Both papers identify several ways in which FloodRe may have distributional consequences, but do not quantify them. O'Neill & O'Neill (2012) discuss flood insurance in the UK (before the launch of FloodRe) and argue for a solidaristic scheme on fairness grounds, acknowledging that risk based premiums would unfairly penalise households who could not be reasonably found to have chosen to live in flood prone areas, noting "choice is voluntary only if it can be reasonably foreseen and the agents have real and acceptable alternatives to it." This statement raises interesting equity questions, as it is likely that those households facing higher risks are actually wealthier (coastally located, situated

15

on slopes for better views, etc.) in which case the fairness principle they advocate may lead to the insurance transferring risk from rich to poor households.

Other economists have noted that part of the argument about the ideal insurance system concerns the degree of collective protection for those who are vulnerable to the outcomes of actions for which there is a wider, uneven, but shared, responsibility. To the degree that the increased frequency and intensity of flooding is the outcome of climate change, it is the outcome of actions for which those who are most vulnerable often are the least responsible. There is a double injustice if those with low incomes who are least responsible for greenhouse gas emissions are faced with the largest burdens of policy responses to the problems which emissions create (see Thumim et al., 2011, Lindley et al., 2011).

The following empirical economic investigation of the distributional implications of public natural disaster insurance in New Zealand adds to this literature. Further to quantifying the practical implications of regressivity in public natural disaster insurance in terms of benefits relative to costs, New Zealand's case offers two unique aspects to the discussion:

- 1. The public insurance intervention in NZ is different in nature to those in the US and the UK.
- 2. The major disaster risk is also different: New Zealand homes are primarily at risk of earthquake damage, as opposed to storms or flooding.

2 Data

This section describes the data I use for my quantitative analysis, with detail on how I sort, build and manage the dataset.¹⁴

2.1 EQC Data

The EQC Claims dataset contains transactional information for each individual claim made to EQC. Information includes the event type and date, dates the claim was opened and resolved, the amount paid for or spent on repairing damages, and the modelled values of the building insured.¹⁵ In the benchmark analysis, I use data pertaining to the Canterbury Earthquake series of 2010-2011.¹⁶ EQC also provided access to some of their property dataset, which notably contains the longitude and latitude of each property claimed upon, along with an ID which makes it matchable to the claims set. In the following subsections I detail the process for matching these, along with exclusions and cleaning procedures.

<u>Claims dataset</u>

From the claims dataset I utilise a number of variables.¹⁷ Firstly, *Event type* is used to subset for only earthquake related claims. The relevant categories are *Earthquake* or *Fire Following Earthquake*. I also make use of *claim status*, which identifies whether a claim is open or resolved. The dataset also contains a number of dates, including *event date*, *claim open date* and *claim close date*. I use the *event date* and the *building claim close date* in particular, after changing them into the Stata date format (known as SIF). Thirdly, I use a number of variables summarising payments made. Date, payment and repair information are categorised into each of the three possible claims: building, contents or land. For this project, because I am interested in the effect of the capped building premiums, only the information from the building exposures is relevant.¹⁸ The first hurdle was cleaning these variables. *Managed Repair Paid* was supplied excluding GST, so this was corrected first. Secondly, if a building claim was denied, sometimes the figure was input as zero instead of missing – this was corrected.

¹⁴ Stata code (.do files) and an explanation of the files' interactions are available upon request.

¹⁵ *Modelled building value* was created by EQC from data produced by Quality Value Inc., a state-owned enterprise providing estimated property valuation data for all taxable properties. I was only able to access these as mid-year annual valuations spanning from 2010 – 2016. In this section, only the 2010 values are useful as they precede the earthquake series.

¹⁶ I restrict the aftershock series as ending 11 February 2012, as adopted in Te Ara: the Encyclopaedia of New Zealand (McSaveney 2017).

 $^{^{\}rm 17}$ The supplied data documentation from EQC is included in the appendix to this thesis.

¹⁸ To be exact, building payout, building net incurred, building claim event date, etc.

Finally, this was cleaned by identifying human errors.¹⁹ *Building Paid* also required some cleaning, especially at the upwards end of the dataset.²⁰ I also make use of *NumDwell*, the number of EQC-insured dwellings in this property for this claim. This required some cleaning, with both the upwards and downwards outliers. By using the largest legitimate number of dwellings in the set, the highest of these were tidied up, excepting a handful which were manually corrected.²¹ I then developed a rule for cleaning *NumDwell*, making use of another variable: *EQCBldgSumInsured*, the EQC building sum insured. This uses the fact that it can never be higher than 115,000 per dwelling (due to the cap). I also cleaned *NumDwell* using the *Building Paid* information, as payout data is more rigorously checked by EQC than dwelling number (since payment data is used by their accounting staff). A cash settlement divided by the number of dwellings insured can also never exceed 115,000. I then am able to build *Dwelling Paid* as *Dwelling Paid*_i = *Building Paid*_i/*NumDwell*_i^{cleaned}.

Property Dataset

EQC also provided access to their Property dataset. This dataset's key is *EQCPropertyGroup*, the internal property identifier, for grouping claims into properties. It also contains *PortfolioID*, an outside key for linking to QV data. This includes *MDwellingValue*, which is a modelled value of the home²², and *longitude* and *latitude* data. This variable was created by EQC from nationwide QV data, beginning from Capital Value minus Land Value and then adjusting for further issues, for example annual adjustment.²³ I am assured²⁴ the EQC modelled values are more accurate than QV data. I also use *PortfolioID* to append the longitude and latitude data for the property. This is rounded to approximately 70m to protect the claimants' privacy. Fortunately, the rounding process is not so large as to stop the geo-locating of each property.²⁵

¹⁹ This included, for example, a handful of managed repairs being input as negatives.

²⁰ For example, some claims had been recorded as land paid amounts when actually identified as building claims, or vice versa.

²¹ Details of the correspondence with EQC are included where appropriate in the code. Stata code available if desired.

²² The mid-2010 valuation was the earliest able to be released to us, and so on spanning till 2016. These do not take into account appurtenant structures (e.g. sheds). I explored including the modelled valuations of these, however they are randomly assigned based on different percentages of the home value – and thus proved to be relatively useless empirically.

²³ Official capital and land valuations are only made every three years in New Zealand.

²⁴ Personal communication from EQC staff.

²⁵ This geo-locating was done using a spatial join.

Combining these two EQC datasets

Beginning with the claim dataset, I match the property information using *Portfolio ID* as the match ID. I then flag claims associated with the Canterbury Earthquakes using only those claims with *Eventdate* between 2010-09-04 and 2012-02-11 (as used in Te Ara), *Region as* Canterbury, and *Event type* as either Earthquake or Fire following Earthquake.²⁶ I flag those claims which involved managed repairs. At this point I utilise the difference between *Portfolio ID* (created by QV) and *EQC Property Group* to count and then compare the dwellings per address and per land parcel (*PropNumDwells* and *PortNumDwells*). I then combine any claim payouts which involved both cash settlement and managed repair.²⁷ This creates the variable *Building Payout*, as below:

$BuildingPayout_i = \Sigma_i(BuildingPaid_i + ManagedRepairPaid_i)$

where *i* denotes claim ID, *Building Paid* is the final cash settlement for any building claim, and *Managed Repair Paid* is the total payments made to EQC for managed repairs associated with that claim. I exclude observations where *Building Payout* is zero.²⁸ I then build the dwelling adjusted version, as below:

$DwellingPayout_i = BuildingPayout_i / NumDwells_i$

I exclude any observation with a missing value for *bldg_2010*, the mid-2010 modelled building value.

To create the final dataset for the Canterbury earthquake series analysis, this cleaned claim dataset is collapsed by *EQCPropertyGroup*, such that each observation becomes property-level based on addresses (not on QV land parcels, as is *PortfolioID*). This ensures that multiple properties on a single land parcel are treated accurately. I use claim level *Addresses per Land Parcel* and *Dwellings per Portfolio* to create *Property-* or *Dwelling- adjusted Modelled Building Values*. The supplied modelled building values are at the *Portfolio ID* level, so adjusting down to the *EQCPropertyGroup* level is imperative. Another variable created in this collapse is *Total Building Payout*, formulated as below:

²⁶ I exclude building claims noted as still "open". It's possible this introduces some sample selection, however not clearly in one direction or the other. Without accurate payout information however, the analysis is impossible – so this is unfortunately unavoidable.

 ²⁷ This occurred for a number of reasons, including for example when events happened in such quick succession that a second or third claim could not be disentangled and so were recorded as one.
 ²⁸ Early on I did include zero value payouts as an experiment, but found no discernible difference and so exclude them.

$TotalBuildingPayout_i = \Sigma_i BuildingPayout_i$

where *j* denotes the property, and *i* denotes the claims associated with that property. I can then form the dependent variable: *Total Dwelling Payout*, which adjusts for the number of dwellings insured. It is important to normalise by the number of dwellings insured because the cap on EQC building payouts is per dwelling, not per property. So, to compare the total payout of neighbours who had one and two dwellings respectively would generate bias – the neighbour with two can be expected to receive more. The dependent variable is thus:

$TotalDwellingPayout_i = \Sigma_i DwellingPayout_i$

I also create the sum of actual assessed repair costs for each property.

2.2 Statistics New Zealand Data

Meshblock boundary files

Shapefiles (for use in ArcGIS) of the meshblock boundaries are publicly available. I am able to match each property to a meshblock, which allows the appending of mesh block-level socio-economic data collected from the Census. Note that not every meshblock contains properties that have been claimed upon, as one would expect given the nature of disasters in NZ, and the location of residential properties.

As well as the meshblock boundaries, this file also contains data on various classifications of geographic areas. I make use of an urban area classification. One of these categories signifies a rural area – this is used to create an indicator variable for whether a property is rural or not. I also use the indicators for each island, and each regional council from this dataset.

Census Data

Next I utilise Statistics New Zealand data from the national Census. Statistics New Zealand provides publicly-available meshblock level information from the New Zealand Census (henceforth ``The Census"), conducted in 2001, 2006 and 2013²⁹. A meshblock is the smallest unit for which Statistics New Zealand collects data, with boundaries related to population. For my initial analysis I include a number of explanatory variables

²⁹ Censuses are conducted every 5 years. The 2011 census was postponed to 2013 because of the earthquakes.

created from the 2006 Census; being the most recent before the Canterbury Earthquakes struck, and the 2001 Census. I use data pertaining to the personal and household sections of the Census. Specifically, the proportion of the meshblock who identify as Māori³⁰ or Pasifika (Pacific Islanders), proportion who self-report that they were born overseas, proportion in the meshblock who self-report having completed tertiary level education, the median household income per meshblock as of 2006³¹ (top censored at \$100,000), the change in the median household income between 2001 and 2006, the mean number of household members, and the proportion of the meshblock which self-report as not owning the house. The next subsections describe how I build each of these, grouped by the portion of the Census from which they were collected.

Individual dataset part 1

To create the proportion of the meshblock who self-report each ethnicity, I take the count of that ethnicity divided by the count who stated any ethnicity in the meshblock. I use the same method to create the *Proportion Born Overseas*.

Individual dataset part 2

To create the *Proportion University Educated*, I first create the number university educated as the total of the counts of each of Bachelor Degree, Level 7, Postgrad, Honours, Masters or Doctorate from the 2006 census. I then divide this by the total number who stated an education level in each meshblock.

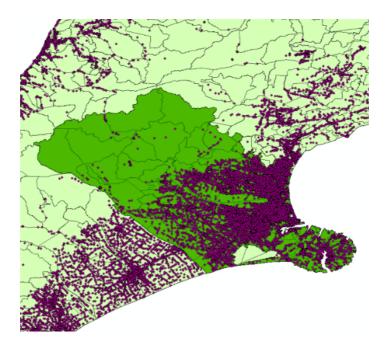
Household dataset

I build the *Portion Households Not Owned* as the total number of dwellings either held in trust, owned outright or not owned divided by the total available responses, for each of 2001, 2006 or 2013 meshblocks. *Median Household income* is supplied, as is the *Mean Number of Usual Residents* of the household. I then create indicators for *Censored Income* for each meshblock and each census, equal to 1 if the income is at the cap³² or zero if not.

³⁰ The indigenous people of NZ.

³¹ The subject population is households in private occupied dwellings.

³² \$100,000 in 2001 and 2006, and \$150,000 in 2013.



Map 1: Mapped properties with claims, zoomed to the Canterbury region. This map is included as an example of the geo-locating process, and to help the reader visualise the data. Each purple circle represents a property (not to scale), and each light green shape behind it (forming the map of New Zealand) is a meshblock polygon.

2.3 Combined Dataset

Each property is matched to a meshblock³³, which allows us to match the property-level EQC data to the mesh block-level socio-economic data collected from the Census. An example of this process is shown in **Map 1**. The data from this combined dataset is summarized in **Table 1**. In Canterbury, 94,722 properties have closed building claims with positive payouts relating to the 2010-11 sequence of earthquakes and contain all the necessary census information.³⁴

As a first step in investigating the distributional implications of the EQC cover, in **Figure 1**, I graph the payout data by property decile and income decile for all the claims arising out of the Canterbury Earthquake Series dataset. In the figure, as the property decile increases, the average total dwelling payout for the decile increases as well, with a sharpest increase for the tenth decile. This pattern is repeated in the panel on the right where I use median household income deciles.

 ³³ Using the "spatial join" toolbox in ArcGIS – see the Appendix for a detailed explanation of this matching.
 ³⁴ Of 5590 in the wider Canterbury region.

	(1)	(2)	(3)	(4)
VARIABLES	mean	sd	min	max
Total Dwelling Payout	45,755	58,202	0	358,381
Total Assessed Building Repair Costs	63,346	139,196	0	1.498e+07
Dwelling Adjusted Building Value '10	296,700	166,462	1,120	2.091e+07
Building Value '10	319,810	239,501	43,844	2.091e+07
Rural Meshblock	0.0718	0.258	0	1
Median Household Income '01	40,964	15,413	7,500	100,000
Median Household Income '06	52,059	18,180	5,800	100,000
Proportion Tertiary Educated '06	0.151	0.0983	0	0.625
Proportion Not Homeowners '06	0.279	0.187	0	1
Proportion Māori '06	0.0710	0.0583	0	0.571
Proportion Pasifika '06	0.0207	0.0379	0	0.478
Proportion Born Overseas '06	0.187	0.0888	0	0.800
Mean Number of Household Members '06	2.550	0.389	1	5
Dif. in Med HH Income '01-'06	11,095	11,569	-61,700	79,200

Table 1: Summary Statistics

This table contains the summary statistics of the 94,722 properties with closed building claims associated with the Canterbury Earthquake series. Total Dwelling Payout is the sum of all managed repair costs or cash settlements received for a property, divided by the number of dwellings on that property. Total Assessed Building Repair costs are the sum of all actual assessments of repairs for the property – usually an assessment is made for each major event. Dwelling Adjusted Building Value '10 is the EQC supplied value of the building (Building Value '10) as at mid-2010 divided by the number of dwellings on the property. These cover 9,533 meshblocks, the smallest unit for which Statistics New Zealand collects data. Rural meshblcok is an indicator variable equal to one if Statistics New Zealand classifies the area as rural. Each of the other variables are meshblock level Census variables. All are self-reported in the 2001 or 2006 Census, except Dif. in Med HH Income '01-'06, which is the difference between the 2006 and 2001 values of Median Household Income in the meshblock.

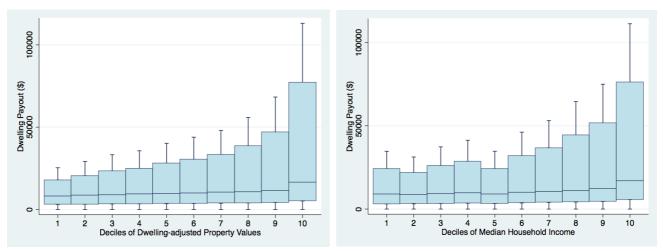


Figure 1: Distribution of Dwelling Payouts by Property Value and Income deciles.

The dataset includes information on all claims made to the NZ EQC related to insured damages following the earthquakes in the Canterbury region for events from 2010-09-04 to 2012-02-11. Distribution of payouts per property adjusted by number of dwellings insured by deciles of either dwelling adjusted modelled building value as at mid-2010, or meshblock level median household income as at 2006. Whiskers indicate 0.5 times the IQR, to better show the median values (version with standard whiskers in appendix).

In the boxplots, the middle line indicates the median, the shaded box indicates the inner-quartile range (IQR), and "whiskers" indicate 0.5 times the IQR. A notable observation is the increase in the spread of the total payout per dwelling as the deciles increase. This reflects higher-value properties requiring higher cost of repairs.³⁵

³⁵ It is worth reminding the reader here that these only take into account the payouts from the public insurer, and it is likely that significantly damaged homes would have also received repair payouts from their private insurance company. However, these are paid for with additional premiums.

3 Methodology

Given the effectively flat premiums paid for EQC cover by homeowners, I expect some redistribution to occur. I hypothesise two different mechanisms for the regressivity for which I have already found some evidence (see **Figure 1**). These are:

- Wealthier households may live in riskier areas (such as on hill-sides or by the water) leading to a higher likelihood of natural hazard exposure, and so a higher likelihood of damage occurring.
- 2. The \$100,000 capped amount on building payments per event is likely to be required more for wealthier homes, due to these homes having the capacity to incur more damage. Given the higher value of each component of the home, all else constant, high value homes may incur more damage.

The first mechanism is frequently mentioned as a plausible one for flooding damages, both from storm surges that hit coastal properties and from riverine floods that hit properties on river banks. It is therefore less interesting, and also probably less relevant for earthquakes whose exact location and seismic wave propagation are more random and less oriented with obvious external characteristics of housing. In the case of the Canterbury earthquakes, the 22/2/2011 earthquake's epicentre was located to the South-East of the city, and in general the Eastern suburbs are less wealthy while the North-Western suburbs, further away from the epicentre of the earthquake, have the higher value properties and higher income households.

The second mechanism is therefore the focus of analysis of the Canterbury experience. The hypothesis examined is that wealthier homeowners own properties that are likely to be costlier to repair up to replacement value than their less well-off counterparts. For example, a larger house simply has more interior floors that may crack, and these floors may have been made from more expensive materials. Naturally, there are also possible mechanisms that can lead to the opposite outcome: perhaps newer or better-maintained houses are less vulnerable to earthquakes. Ultimately, it is an empirical question whether the value of housing is correlated with the amount of damages. I first look at whether higher-value homes in Canterbury sustained higher damages from the Canterbury Earthquake Series. Wealthier homeowners are in this case identified by the value of the home, and the approximated socioeconomic status of the residents in the respective meshblock.³⁶

To analyse this, I regress the assessed repair cost on the most recent valuation of the property, as well as a number of indicators of the socio-economic level of residents.

 $Y_i = \alpha + \beta_1 PropertyValue_i + \beta_2 MedHHIncome_i + \gamma X_i + \varepsilon_i$

where $Y_i = TotalRepair_i$ is the sum of all assessed repair costs made for property *i* for claims related to earthquake events during the specified location (Canterbury) and time period (2010-11). The error term, ε_i , is clustered at the meshblock level to account for some of the explanatory variables only varying at this aggregate level. I estimate this with heteroscedastic and cluster robust standard errors (Cameron & Miller, 2015).³⁷

In a second specification that better captures the regressivity of the EQC scheme as it is currently structured, the dependent (LHS) variable is the total payout on a property $Y_i = TotalPayout_i$, regressed against the same covariates, including the most recent valuation of the property and a number of control variables at the meshblock level. Several alternate specifications are presented to test the robustness of the results and to attempt to identify areas of variation that may require further analysis.

Given my focus on the distributional impact of EQ Cover, I also perform quantile regression on the Canterbury dataset, as below:

 $Y_i = \alpha + \beta_1 PropertyValue_i + \beta_2 MedHHIncome_i + \gamma X_i + \varepsilon_i$

For a more in-depth discussion of quantile regression, see the Appendix.

³⁶ Due to the nature of the available data, I cannot identify if one homeowner owns multiple properties. Given this missing indicator of the particularly wealthy the results are likely to be conservative. Further, although the property valuation speaks somewhat directly to the wealth of the homeowner, the census data relates to the residents of these meshblocks, rather than the homeowners. Thus, for example, a "slum lord" who owned a number of cheaper properties in low socio-economic areas would also not be identified properly. The majority of houses are owner-occupied (67% of the 2006 Census residential dwellings), which somewhat mitigates this problem. However, perhaps future research with more specific data could investigate the implications of this.

³⁷ I also perform this analysis at the claim level (rather than summing all claims for a single property). These results are very similar, and are available upon request.

4 Results and Discussion

The first results from the Canterbury analysis are shown in **Table 2**. In columns 1-3, *Total Actual Assessed Repair Costs* is the dependent variable, and in columns 4-6 *Adjusted Total Dwelling Payout* is used. Columns 1 and 4 show the most comprehensive specifications. The first clear result is that the coefficients of interest (those on property value or median household income) are always positive and statistically significant at the 1% level (non-zero). Their magnitude is such that for every NZ\$ 1000 of higher dwelling value, there was an approximate \$57.70 increase in Total Actual Assessed Repair cost, holding other factors constant, including median household income in the meshblock. Further, for every NZ\$ 1000 of higher building value, on average approximately \$25.70 more has been paid out from EQC, holding all else constant. Also, the association of higher values in these wealth/income indicators is over twice as large for assessed repair costs than for the actual EQC payouts.

The effects of the meshblock-level explanatory variables are qualitatively the same for both dependent variables, and consistently affect the dependent variables in the expected directions. The growth in median HH income (2001 to 2006) has a negative effect when statistically significant; so that the "newer" the wealth in the area, the lower the assessed damage and EQC payout. It has been widely suggested that because of the bureaucratic complexity of the insurance system, more educated claimants find it easier to navigate the system and successfully claim for damages. This hypothesis justifies the tertiary education measure included as an explanatory variable. As hypothesized, the coefficient is positive and statistically significant. It has also been suggested that homeowners that live in the house are more likely to negotiate with the insurer more extensively, as the damage is closer to home. This variable is statistically significant and negative as hypothesized. Another possible factor is the number of household members. Larger household size, another imperfect proxy for socio-economic status, is also negative and statistically significant as hypothesized.

I also include a number of ethnicity variables at the meshblock level. The *Proportion Māori* and *Proportion Pasifika* are included to check if the scheme is having an adverse effect on these minorities of particular importance to New Zealand. In New Zealand, both ethnicities are correlated with lower income, on average, though the Pasifika population (those originating from other Pacific Islands) are generally more disadvantaged with a significant proportion using English as a second language. However, after controlling for income, education and family size, these ethnicities are

27

statistically identified with positive effects on both damages and payouts. Finally, I also include the proportion of the population born overseas as tabulated in the 2006 census, in case the claim process is more difficult for this group to navigate because of language barriers, fewer local social networks, lack of communication channels with damage assessors about deadlines, etc. The assessed repair costs are not significantly affected by this measure. However, there does appear to be a negative effect on total dwelling payouts. Finally, if the property is in a rural meshblock, the analysis shows negative effects on both damages and total payouts, likely because most rural meshblocks were further away from the quake's epicentre.

In **Table 3** the results of progressively removing some of the explanatory variables are presented, to establish the robustness of results. In column (1) (identical to column (4) in Table 3) all the explanatory variables are statistically significantly different from zero at the 1% level, excepting the proportion born overseas.

I first remove the difference in median household income from 2001-2006, as this has a more tenuous theoretical effect on payouts, but is directly correlated with the coefficient of interest. This specification is presented in column (2). It results in a decrease in the effect of 2006 Median Household Income, and has a small positive effect on the coefficient on Building Value.

In column (3) I remove the least statistically significant variable: the proportion of the meshblock born overseas. The coefficient on median household income increases slightly and becomes marginally more precise, while the effect of building value remains unchanged.

Dropping the proportion tertiary educated in column (4) leads to a sharp increase in the effect of median household income, corroborating the observation that education and income are generally positively correlated, and showing that without controlling for education, the neighbourhood income effect would be overestimated. This also leads to a slight increase in the effect of building value, and interestingly, also decreases the absolute values of the coefficients on the ethnicity controls.

In column (5) ethnicity and household member controls are removed, bringing building value down marginally, median 06 household income down sharply, and removing all statistical significance of the proportion not homeowners. Removing this last proportion in column (6) completes the robustness checks, with negligible effects on the coefficients of interest.

28

The primary results remained relatively robust throughout these checks. Tertiary education and changes in household income appear the most correlated with median household income, as to be expected. The proportion not homeowners appears to affect the dependent variable only through the other controls. There is clearly some cultural effect at work, as controlling for income and education increases the absolute value of the coefficients on ethnicity controls.

There are disadvantages to OLS regression compared to other specifications. Specifically, the OLS gives the effect on the mean. The mean, in a dataset like the one here, can be somewhat misleading. Further, the mean for an analysis of the distributional implication is perhaps less informative than some other measure which can better differentiate the affluent from the disadvantaged. So, I next redo my analysis of the Canterbury case, taking into account these concerns by performing a quantile regression. Results from this analysis can be seen in **Table 4**, where I report the effect on the 25th, 50th and 75th quantiles, and compare to the effect on the mean

	(1)	(2)	(3)	(4)	(5)	(6)	
VARIABLES	Total	Total Assessed Repair Costs			Total Dwelling Payout		
Dwelling adjusted Building Value '10	0.0577***	0.0671***		0.0257***	0.0304***		
	(0.0145)	(0.0163)		(0.00653)	(0.00747)		
Median Household Income '06	1.297***		1.404***	0.662***		0.710***	
	(0.149)		(0.147)	(0.0713)		(0.0707)	
Dif. in Med HH Income '01-'06	-0.839***	-0.0790	-0.896***	-0.364***	0.0235	-0.390***	
	(0.161)	(0.132)	(0.161)	(0.0775)	(0.0655)	(0.0776)	
Proportion Tertiary Educated '06	93,461***	178,205***	95,614***	77,588***	120,855***	78,459***	
I S S	(18,081)	(17,336)	(18,144)	(9,370)	(8,856)	(9,388)	
Proportion Not Homeowners '06	-23,626**	-55,219***	-25,703***	-14,901***	-31,031***	-15,852***	
I	(9,344)	(9,579)	(9,316)	(4,835)	(4,824)	(4,810)	
Mean Number of Household Members '06	-32,364***	-12,728***	-31,872***	-15,895***	-5,869***	-15,671***	
	(4,100)	(3,599)	(4,101)	(2,084)	(1,915)	(2,083)	
Proportion Māori '06	102,156***	65,041**	92,382***	84,528***	65,579***	80,172***	
	(27,231)	(27,339)	(27,055)	(15,261)	(15,275)	(15,194)	
Proportion Pasifika '06	110,083***	81,959**	105,593***	79,400***	65,041***	77,281***	
1	(37,144)	(37,533)	(37,110)	(20,728)	(20,948)	(20,705)	
Proportion Born Overseas '06	-22,657	-46,174***	-22,376	-19,178**	-31,185***	-19,023**	
1	(16,017)	(16,277)	(15,999)	(8,899)	(9,037)	(8,879)	
Rural Meshblock	-46,007***	-45,428***	-44,539***	-28,920***	-28,624***	-28,259***	
	(2,733)	(2,721)	(2,699)	(1,394)	(1,392)	(1,384)	
Constant	61,067***	70,917***	72,808***	38,727***	43,757***	43,941***	
	(10,575)	(10,855)	(10,137)	(5,427)	(5,536)	(5,243)	
Observations	94,723	94,723	94,799	94,723	94,723	94,799	
R-squared	0.040	0.032	0.036	0.079	0.066	0.074	

Table 2: OLS Regression Results

Robust standard errors in parentheses. *** p<0.01, ** p<0.05, * p<0.1. This table contains results from OLS regressions with meshblock level clustered standard errors. The dataset includes information on all claims made to the NZ EQC related to insured damages following the earthquakes in the Canterbury region for events from 2010-09-04 to 2012-02-11. The dataset is at the property level and excludes zero value claims (those which did not receive EQC funded repairs). The raw claims and portfolio data is confidential because of privacy concerns. The other explanatory variables are all gathered from publicly available Census tabulation from StatisticsNZ. These are meshblock level variables as collected from the 2006 (and for Median Household Income, 2001) Census.³⁸

³⁸ The reader will naturally note the low R-squared values. Note however that this research did not set out to accurately predict damages or payouts, but to identify variations correlated with socioeconomic characteristics in order to determine the distributional implications of the scheme. A low R-squared is therefore not of concern in this context.

	(1)	(2)	(3)	(4)	(5)	(6)
VARIABLES	Total Dwelling Payout					
Dwelling adjusted Building Value '10	0.0257*** (0.00653)	0.0269*** (0.00678)	0.0269*** (0.00678)	0.0282*** (0.00700)	0.0264*** (0.00647)	0.0264*** (0.00644)
Median Household Income '06	0.662*** (0.0713)	0.473***	0.491*** (0.0582)	0.729*** (0.0553)	0.507*** (0.0502)	0.504*** (0.0450)
Dif. in Med HH Income '01-'06	-0.364***	(0.0371)	(0.0302)	(0.0333)	(0.0302)	(0.0150)
Proportion Tertiary Educated '06	(0.0775) 77,588*** (9,370)	85,462*** (9,353)	77,979*** (8,549)			
Proportion Not Homeowners '06	-14,901*** (4,835)	-18,594*** (4,858)	-21,511*** (4,540)	-8,876** (4,428)	512.2 (4,317)	
Mean Number of Household Members '06	-15,895*** (2,084)	-14,299*** (2,087)	-15,102*** (2,041)	-17,301*** (2,066)		
Proportion Born Overseas '06	-19,178** (8,899)	-20,625** (8,933)	(2,041)	(2,000)		
Proportion Māori '06	84,528*** (15,261)	80,825*** (15,262)	89,274*** (14,413)	60,879*** (14,018)		
Proportion Pasifika '06	(20,728)	75,247*** (20,814)	71,703*** (20,799)	52,096** (20,778)		
Rural Meshblock	-28,920*** (1,394)	-28,863*** (1,399)	-28,077*** (1,379)	-31,257*** (1,350)	-34,118*** (1,329)	-34,147*** (1,249)
Constant	(1,394) 38,727*** (5,427)	(1,399) 40,524*** (5,455)	(1,379) 39,145*** (5,467)	(1,330) 42,908*** (5,514)	(1,329) 13,849*** (3,847)	(1,249) 14,133*** (2,555)
Observations	94,723	94,723	94,723	94,723	94,725	94,725
R-squared	0.079	0.076	0.075	0.064	0.053	0.053

Table 3: Specification testing

Robust standard errors in parentheses. *** p<0.01, ** p<0.05, * p<0.1. This table contains results from OLS regressions with meshblock level clustered standard errors. The dataset includes information on claims made to the New Zealand Earthquake Commission related to Earthquakes or Fires following Earthquakes in the Canterbury region of New Zealand for events from 2010-09-04 to 2012-02-11. The dataset is at the property level and excludes unfunded claims. Raw data confidential. Data source: EQC. Total dwelling payout is an aggregate variable including both any cash settlement made to the property and any payout for managed repairs, divided by the number of dwellings insured on that property. Adjusted Building Value 10 is the building value for the portfolio, divided by the number of dwellings insured on the property. The other explanatory variables are all gathered from publicly available Census data from Statistics New Zealand. These are meshblock level variables as collected in the 2006 (and for Median Household Income, 2001) Census.

	(1)	(2)	(3)	(4)
	Qı	OLS Regression		
	0.25	0.5	0.75	
	Тс	Total Dwelling Payout		
VARIABLES				
Adjusted Building Value '10	0.000322***		0.0739***	0.0245***
Median HH Income '06	(1.83e-06) 0.106***	(0.00182) 0.370***	(0.0106) 1.433***	(0.00613) 0.802***
	(0.00289)	(0.0453)	(0.0688)	(0.0586)
Dif. Med HH Income '01-'06	-0.0555***	-0.198***	-0.610***	-0.408***
	(0.00402)	(0.0367)	(0.109)	(0.0766)
Mean # of HH Members '06	-936.2***	-5,380***	-29,969***	-14,667***
	(45.35)	(527.0)	(2,533)	(1,951)
Rural Meshblock Indicator	-2,482***	-7,981***	-59,810***	-32,875***
	(72.28)	(348.8)	(3,249)	(1,227)
Constant	3,899	9,871***	72,701***	41,002***
	(0)	(2,850)	(7,791)	(4,473)
Observations	94,725	94,725	94,725	94,725
R-squared				0.064

 Table 4: Quantile Regression Results

Robust standard errors in parentheses. *** p<0.01, ** p<0.05, * p<0.1 This table contains results from quantile regressions with meshblock level clustered standard errors. The dataset includes information on all claims made to the NZ EQC related to insured damages following the earthquakes in the Canterbury region for events from 2010-09-04 to 2012-02-11. The dataset is at the property level and excludes zero value claims (those which did not receive EQC funded repairs). The raw claims and portfolio data is confidential because of privacy concerns. The other explanatory variables are all gathered from publicly available Census tabulation from StatisticsNZ. These are meshblock level variables as collected in the 2006 (and for Median Household Income, 2001) Census.

Columns 1-3 of **Table 5** contain coefficients from regressions at different quantiles. In Column 1 are those pertaining to the 25th percentile. As the reader can see, the coefficients of interest are rather small but significant. On average, with a thousand-dollar increase in *Adjusted Building Value*, I would expect the 25th percentile of Total Dwelling Payout to increase by only 30c, all else equal. However, with a thousand-dollar increase in *Median Household Income* there would be on average a \$100 increase in the 25th percentile of *Total Dwelling Payout*. In Column 2 see the effect on the median of *Total Dwelling Payout*, which are significantly higher than those for the 25th percentile, and in Column 3 the effect on the 75th percentile, which are higher again. Interestingly the coefficients of interest by OLS regression sit between the median and 75th quantile results.³⁹

³⁹ I should note here that quantile coefficients tell us about effects on the distribution, not on individuals.

5 Looking forward and abroad

5.1 A solution to EQC's regressivity problem

A fix to the unfortunate regressivity of the NZ disaster insurance system is remarkably simple; rather than paying a flat premium per year, homeowners could be required to pay a set percentage of total private sum insured. This would reflect that homes with a larger sum insured are more likely to claim larger amounts, even of the \$100,000 per dwelling, as shown in the analysis thus far. This modification would correct the regressivity issue.

To test this suggestion, I perform a numerical simulation on the Canterbury dataset. I simulate the premiums using the percentages adopted by EQC, but applied to the Dwelling-adjusted building value as opposed to the first \$100,000 of these. This would move the scheme towards a more risk-based (as opposed to flat) premium structure.

First the suggested premiums for each property (by EQC Property Group) are created as 0.0005 x (Dwelling-adjusted building value as at mid-2010). Then, the same process is used but substituting 0.0005 for first 0.0015 and then 0.002. To explore what this would have meant for Canterbury building claimants, I build the distribution of these suggested premiums within each decile of dwelling-adjusted building values. As shown in **Figure 2** below, annual premiums would have been slightly higher for those homeowners living in wealthier areas. However, they are by no means unaffordable.

Using the 0.0005% measure, for the first six deciles of properties by *Dwelling-adjusted Property Values*, suggested premiums per year would actually likely be lower than the current \$150 per annum, and for no one does the suggested premium go above \$400 per annum. A homeowner whose home was valued at \$300,000 (and insured to that level) would pay \$150 per year, whereas a homeowner whose home was valued at \$1,000,000 would pay \$500 per year. With the 0.0015% or 0.002% measures, the vast majority of homeowners would still pay less than \$1000 per year.

With these 94722 homes, under the original premium structure EQC would have raised 4,736,100 in one year if all were single dwelling homes. With the suggested premiums, EQC would have raised 14,100,000 with the 5% measure, 42,200,000 with the 15% or 56,200,000 with the 20%. Thus, the premium change would have other benefits for EQC.

33

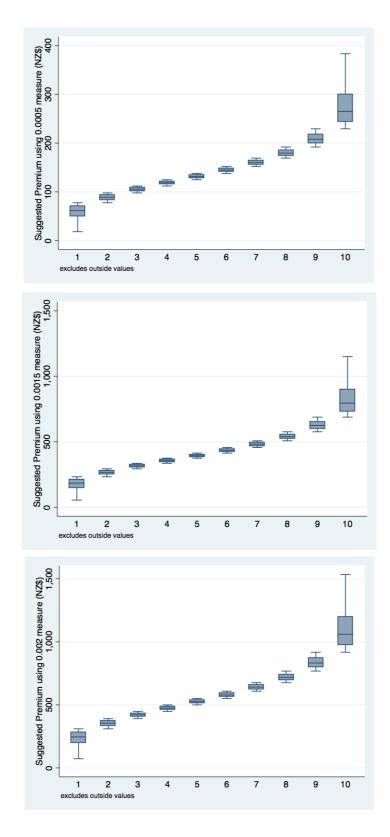
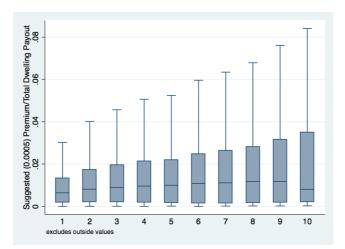
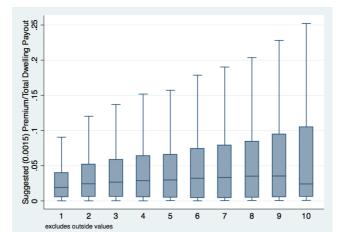


Figure 2: Distribution of suggested premiums.

This figure shows the distribution of suggested premiums. The first shows the distribution of premiums as 0.0005 times the dwelling-adjusted building value (pre quake), the second using 0.0015 and the third using 0.002. The building values are as at mid-2010, and adjusted by the number of dwellings recorded. This figure also uses only the building claimants from the Canterbury 2010-2011 earthquake series. Data supplied by EQC, and confidential. Dollars are NZ\$.





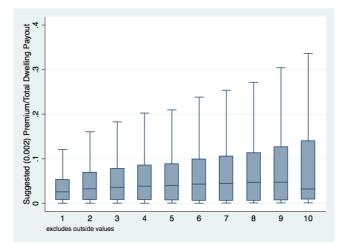


Figure 3: Premium to Payout Ratio for suggested premiums, by Building Value Decile

This figure shows the distribution of Suggested Premium/Total Payout, where in panel 1 the suggested premium is calculated as 0.0005 times the dwelling-adjusted building value (pre quake), the second using 0.0015 and the third using 0.002. The building values are as at mid-2010. This figure

also uses only the building claimants from the Canterbury 2010-2011 earthquake series. Data supplied by EQC, and confidential. Dollars are NZ\$.

The hope with this progressive premium structure is that the ratio of premium to EQC payout becomes constant across deciles. In **Figure 3** below, these ratios of suggested premiums against actual payouts (per dwelling), are graphed in standard box and whisker plots by building value decile. The median ratio for each is relatively flat across deciles, supporting this as a possible fix to the regressivity issue. The suggested premium structure could be adjusted to make it more constant. Alternate graphs by Median Household Income decile are included in the Appendix, as are those showing the flat structure as it operates currently.

Any of the three suggested options of premium structure would make EQC's residential building cover scheme significantly less regressive. The choice of premium structure (using 0.0005, 0.0015 or 0.002) would depend on the requirements for income raised per year and the capability of homeowners at the lower end of the spectrum to afford increased premiums. The 0.0005 measure reduces regressivity, increases EQC revenue per year, and does not increase annual premiums for homeowners of the lowest decile of valued homes. This measure is therefore preferred by the author.

5.2 International implications of this research

There are a number of other schemes which, at first glance, may face similar problems to the New Zealand EQC distributional issue. Prior to this research, an extensive tabulation of public-private schemes and the characteristics that are likely to create distributional implications had not been undertaken. To fill this research gap, I note the basic characteristics of a number of schemes in **Table 5** below. In particular, I note the components of the program that determine the degree of its regressivity: what perils are covered, who is covered, whether the indemnity is limited, and how premiums are set.

The analysis in earlier sections casts doubt on the egalitarianism of similar insurance systems. The systems most similar to New Zealand's are Romania, Spain, and Switzerland. Like EQC, PRAC (Romania), CCS (Spain) and KGV (Switzerland) are at least partially compulsory, with high market penetration as a result, and a flat method for premium setting. The most at risk of regressivity (and hence concerning) appears to be Switzerland, as there is no policy indemnity limit. Many other schemes have flat premium setting also; Austria, Denmark, France, Iceland, Norway, and the UK.

Non-compulsory systems include those in Austria, the UK, and the within state US programs. Of these, the Austrian system has flat premium setting (based on a percentage) and between 10-25% market penetration. With no policy indemnity limit, this system warrants some further scrutiny; if one quarter of the population are insured and a major disaster hits – would they be subsidised by the Government? The UK system, Flood Re, is complex, and acts as more of a reinsurer than an insurer. Crucially, policy indemnity limits are at the discretion of the insurer, and premium setting is based on council tax banding, not risk. The within state insurance programs CEA, Citizens and TWIA are all non-compulsory but at least partially risk based. However, CEA does not have a policy indemnity limit, which is concerning if there are systematic differences between insurees which correlate with wealth.

There are many public or public-private schemes for residential housing natural disaster insurance worldwide. This research has particular implications for Romania, Spain, and Switzerland, where similar types of redistribution may be occurring. However, the concepts noted in this thesis (preference for risk based premiums in particular) also lead to concern for other schemes, especially those with flat pricing of premiums.

Country	System	Compulsory	Market penetration	Policy indemnity limit	Premium- setting	Hazards covered
Austria	Obligatorium	No	10-25% ⁱ	No	Flat (%)	NH ⁱⁱ
Belgium	WN	Partially ⁱⁱⁱ	>95%	Yes (nominal)	Risk based	NH
Denmark	Storm Council	Partially ^{iv}	Unknown	No	Flat (nominal ^v)	Flood ^{vi}
France	CatNat/CCR ^{vii}	Partially ^{viii}	92%	Yes (total insured value)	Flat	NH
Iceland	ICI ^{ix}	Yes	100%	No	Flat (%×)	NH ^{xi}
Japan	JER ^{xii}	Partially ^{xiii}	20%/46% ^{xiv}	Yes (damage- based)	Risk based	EQ & related
Norway	NNPP ^{xv}	Partially ^{xvi}	Unknown	No	Flat (%SI ^{xvii})	NH ^{xviii}
NZ	EQC ^{xix}	Partially ^{xx}	~90% ^{xxi}	Yes (nominal ^{xxii})	Flat	NH
Romania	PRAC	Yes	100%	Yes (nominal)	Flat ^{xxiii}	NH ^{xxiv}
Spain	CCS ^{xxv}	Partially ^{xxvi}	>80%	Yes (total insured value)	Flat	NH
Switzerland	KGVs	Yes ^{xxvii}	>95%	No	Flat	NH
Taiwan	TREIFxxviii	Partially ^{xxix}	32.92% ^{xxx}	Yes (replacement)	Partially risk based ^{xxxi}	EQ & related ^{xxxii}
Turkey	TCIP ^{xxxiii}	Partially ^{xxxiv}	20%	Yes (nominal ^{xxxv})	Risk based	EQ & related ^{xxxvi}
UK	FloodRexxxvii	No	85%xxxviii	Varied ^{xxxix}	Flat ^{x1}	Flood
USA	NFIP ^{xli}	Partially ^{xlii}	$\sim 50\%^{ m xliii}$	Yes	Partially risk based	Flood
USA - California	CEA ^{xliv}	No	9.7% ^{xlv}	No	Partially risk based ^{xlvi}	EQ & related
USA - Florida	Citizens ^{xlvii}	No	8.5%	Yes (total insured/property value)	Partially risk based ^{xlviiii}	Windstorm
USA - Texas	TWIA ^{xlix}	No	57.2% ¹	Yes (% of replacement cost) ^{li}	Partially risk based ^{lii}	Windstorm

Table 5: Public and Public-Private natural disaster insurance systems for personal property.
 NH stands for Natural Hazards. Full notes too lengthy for this caption - in end-notes at end of section.

ⁱ CCS (2008) <u>Gaschen et al. (1998)</u> Bouwer et al. (2007) ⁱⁱ Storms, hail, snow load, flooding, high ground water, EQs and subsidence.

ⁱⁱⁱ With fire insurance

 $^{{}^{\}mathrm{iv}}$ With fire insurance, and compulsory coastal flooding cover

^v DKK 20 per year as of 2008 (CCS 2008).

vi Must be caused by seawater by a manifest rise in sea level from a cyclonic event.

× 0.25 per thousand of premium, collected by the fire insurance provider.

xi EQs, volcanic eruptions, avalanches, landslides and floods.

xii Japan Earthquake Reinsurance Co Ltd, see

http://www.mof.go.jp/english/financial_system/earthquake_insurance/outline_of_earthquake_insurance.html

 $\ensuremath{^{xiii}}$ Loosely tied to fire insurance.

xiv Nguyen (2012), cites "Non-Life Insurance Rating Organization of Japan, http://www.nliro.or.jp/english/data.html"

xv Norwegian Natural Perils Pool.

^{xvi} With fire insurance.

 $\ensuremath{\scriptscriptstyle xvii}$ 0.11 per thousand dollars of sum insured.

xviii Flood, storm and tempest, landslide, avalanche, EQ, and volcanic eruption.

xix Earthquake Commission, see http://www.eqc.govt.nz/

 $\ensuremath{^{xx}}\xspace$ With fire insurance

^{xxi} EQC (2011)

^{xxii} Properties are insured to replacement value, but the EQC payout per dwelling is capped at 100K, after which the private insurer makes up the difference.

xxiii 10 or 20 annually, determined by construction style.

xxiv EQ, flood, landslide and indirect losses caused by these perils.

xxv Consorcio de Compensación de Seguros

^{xxvi} With property insurance

^{xxvii} In all Swiss cantons, there is compulsory insurance for house owners: all Swiss house owners must insure against natural hazards and alpine risks such as storm, hail, flood, avalanche, snow loads, landslides and rock fall in addition to insurance against fire. (Schwarze et al. 2010)

xxviii Taiwan Residential Earthquake Insurance Fund, see http://www.treif.org.tw/eindex.aspx

xxix All residential fire insurance policies issued by insurers must automatically be extended to cover residential EQ risk.
 xxx As of 2016, according to TREIF http://www.treif.org.tw/e_contents/B_financial/B1.aspx

xxxi Unified annual premium rate of NT\$ 1,459 (85% pure risk and 15% loading) (CCS 2008).

^{xxxii} Fire, explosion, landslide, land subsidence, land movement, land rupture, tidal wave, surge and flood caused by earthquake and resulting in total or constructive total loss (uninhabitable or whose repair cost is greater than 50% of the rebuilding cost).

xxxiii Turkish National Natural disaster insurance Pool, see http://www.tcip.gov.tr/

^{xxxiv} Compulsory for some dwellings.

^{xxxv} Maximum sum insured NTL 110.000 (CCS 2008), otherwise policy sum insured determined by multiplying square meter costs with gross square meter area of dwelling.

xxxvi EQs and fire/explosion/landslides as a result of EQs.

xxxvii Flood RE, see http://www.floodre.co.uk/

xxxviii 85% of insurers participate in the pool. (Surminski 2017)

 $\ensuremath{\ensuremath{\mathsf{xxxix}}}$ Appears to be at discretion of the insurer.

^{xl} Based on council tax banding, not risk.

xli National Flood Insururance Program, see <u>https://www.fema.gov/national-flood-insurance-program</u>

^{xlii} With federal mortgage in flood plain

xliii In the 1/100 floodplain

xliv California Earthquake Authority, see <u>https://www.earthquakeauthority.com/</u>

xlv As of 2015 (Marshall 2017).

xlvi Factors include the insured value of the home, location, construction year, construction and foundation types, number of storeys, and the customer's coverage choices.

xlvii http://www.citizensfla.com/

xlviii Designed for "actuarial soundness" including some risk modelling (Kousky 2011)

^{xlix} Texas Windstorm Insurance Association, see <u>https://www.twia.org/</u>

¹ McAneney et al. (2013)

^{li} See https://www.twia.org/itv/

^{lii} "Actuarially sound" but not strictly risk-based (McAneney et al. 2013).

vⁱⁱ Caisse Centrale de Réassurance, see <u>https://www.ccr.fr/activites/reassurances-et-fonds-publics/catastrophes-naturelles</u> vⁱⁱⁱ With property insurance

ix Iceland Natural disaster insurance, see https://www.vidlagatrygging.is/en/about-the-ici/

6 Conclusion

Private natural disaster insurance has not succeeded in adequately protecting private residential property, for numerous reasons discussed. Public intervention is thus a necessary measure to ensure protection for private homeowners in the event of a natural disaster.

Public natural disaster insurance has distributional consequences. When a scheme functions by collecting a fee from a large pool, to be paid out to a few under certain circumstances, of course there are transfers of wealth from some groups to others. Unfortunately, the mechanisms for wealth transfer in public disaster insurance are facilitating upward transfers; the poor partially subsidising the rich. This thesis involving a case study of the Canterbury Earthquake series in New Zealand clearly supports the hypothesis that more expensive homes incur higher damages in earthquakes. Economists are interested not only in which socioeconomic direction these transfers are flowing, but also in quantifying them. This analysis does so. It suggests that capped premiums have been incurring a risk transfer from homeowners of expensive homes to homeowners of lower-value homes, of the order of around \$250 more paid out by EQC per \$10,000 dollars of higher property value. Public natural disaster insurance is having a regressive effect in the New Zealand case.

I propose that the regressive effect would be counteracted by a simple shift from effectively flat premiums to a progressive system, with premiums calculated as a set percentage of the total private property sum insured (proxied by modelled dwelling value) as opposed to a percentage of the EQC sum insured, where payment structure and EQC payment cap remains the same. A simulation of a hypothetical pilot (using the Canterbury Earthquake series data) supports this approach.

Information on other public natural disaster schemes was also collected to identify those which may be similarly unfortunately regressive. Romania, Spain, and Switzerland are the most similar and thus are likely to face comparable issues.

Future research could extend this type of analysis to other public disaster insurance providers, to further investigate distributional implications in other styles of schemes.

Appendices

I - The difference between OLS regression and quantile regression ⁴⁰

The conditional expectation function (CEF) for a dependent variable given covariates is the expectation, or population average, of the dependent variable with the covariates held constant. Mathematically, this can be expressed for a continuous dependent variable Y_i with conditional density $f_y(t|X_i = x)$ at $Y_i = t$, as:

$$E[Y_i|X_i = x] = \int tf_y(t|X_i = x)dt$$

The law of iterated expectations says that an unconditional expectation can be written as the unconditional average of the CEF, ie:

$$E[Y_i] = E\{E[Y_i|X_i]\}$$

OLS regression is concerned with the distribution of the sample analog of

$$\beta = \arg \min_{b} E[(Y_i - X'_i b)^2]$$

By the Linear CEF Theorem and the Bets Linear Predictor Theorem, it is the best predictor of the CEF in the class of all linear functions of X_i . Quantile regression starts with the conditional quantile function (CQF), rather than the CEF. The quantile regression function of a continuously distributed variable at quantile τ given a vector of regressors X_i can be defined as below:

$$Q_{\tau}(Y_i|X_i) = F_y^{-1}(\tau|X_i)$$

where $F_y^{-1}(y|X_i)$ is the distribution function for Y_i at y, conditional on X_i . A random variable with less than well behaved density is more generally expressed as:

$$Q_{\tau}(Y_i|X_i) = \inf \{ y: F_y^{-1}(y \mid X_i) \ge \tau \}$$

In the same spirit of the conditional expectation function, the CQF solves:

$$Q_{\tau}(Y_i|X_i) = argmin_{q(X)} E[\rho_{\tau}(Y_i - q(X_i))]$$

Quantile regression substitutes a linear model for $q(X_i)$, producing a tidy coefficient for each element of X_i , by:

$$\beta_{\tau} = argmin_{b}E[\rho_{\tau}(Y_{i} - X_{i}'b)]$$

The quantile regression estimator is the sample analog of the equation above.

⁴⁰ Angrist & Pischke (2008)

II - Alternate graphic for Figure 1

In **Figure 1**, I use slightly unusual box and whisker plots, with whiskers of 0.5 times the interquartile range. I chose this because the median values are difficult to see in the standard form. However, for transparency and completeness, I include the original box plots below in **Figure 4**, with whiskers the standard length of 1.5 times the IQR.

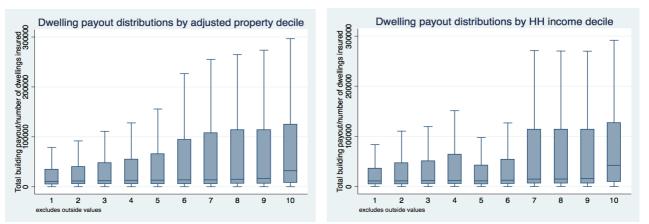


Figure 4: Distribution of Adjusted Building Payouts by Property Value and Income deciles – version 2 Standard Box and Whisker Plots - Canterbury dataset only, excludes zero value payouts. Distribution of payouts per property adjusted by number of dwellings insured by deciles of either dwelling adjusted modelled building value as at mid-2010, or meshblock level median household income as at 2006.

III - Details of Deciles used in figures:

	Mean	Sd	Min	Мах
1	116,462.6	31,019.67	1,119.618	155,316
2	177,148.6	11,479.42	155,319	195,606.5
3	210,445.7	8,154.632	195,608	224,023
4	237,217.5	7,429.762	224,026	249,910
5	262,599.7	7,411.955	249,914	275,653
6	289,586.8	8,219.035	275,658	304,188
7	320,758.3	9,916.973	304,191	338,408
8	359,794.6	13,072.26	338,411	384,055
9	417,647	21,345.56	384,062	458,800
10	575,395	34,5308.5	458,807	2.09e+07
Total	296,703.6	166,466.6	1,119.618	2.09e+07

Table 6: Summary Statistics of Dwelling-Adjusted Property value, by decile.

This table shows the summary statistics of EQC supplied modelled property values as at mid-2010 in the Canterbury region, adjusted by the number of dwellings on the property.

	Mean	Sd	Min	Max
1	26205.89	4240.017	5800	31700
2	34095.26	1499.921	32500	36300
3	39431.91	1777.227	36700	41700
4	44285.97	1065.396	42500	45000
5	48296.48	1554.835	45800	50800
6	52388.76	933.4058	51100	54000
7	57989.99	2080.846	55000	60000
8	63702.22	1180.573	61400	65000
9	72502.98	3546.156	66000	77500
10	90038.24	7937.891	78600	100000
Total	52058.53	18179.81	5800	100000

Table 7: Summary Statistics of Meshblock Median Household Income as of 2006, by decile.This table shows the summary statistics of Statistics New Zealand publicly available Census data on
Median Household Income per meshblock in the Canterbury Region.

IV – Matching Process ⁴¹

The Matching Process - using the portfolioid and the geographic information

In the EQC data, portfolioid consists of 0-N claims and 1 property. In other words, there are zero, one or more claims associated with each portfolioid, and every property has a unique portfolioid.

The geographic information consists of lat-longs in the Property dataset, and meshblock polygons in the Meshblock Boundary files. These are geoprocessed to locate each property in it's (so far only 2016) meshblock.

CLAIM DATASET

Unique identifier	claimid
Foreign key	portfolioid

PROPERTY DATASET

Identifiers:	objectid portfolioid
Variables for matching:	WQS84longitude WQS84latitude
Geoprocessed foreign key:	mb2016

MESHBLOCK BOUNDARY FILES

Unique identifier	mb2016
Variables for matching:	shape (GIS)

Geoprocessing:

- 1. Take objectid, WGS84lat & WGS84long from property dataset (POINT)
- 2. Spatial-join to find shape from boundary files containing point (POLYGON)
- 3. Add meshblock number of polygon to point objectid as an additional variable/column

⁴¹ This process was re-done for the earlier meshblock boundaries (not only 2016).

V - Suggested Premium to Total Payout ratios by alternate deciles

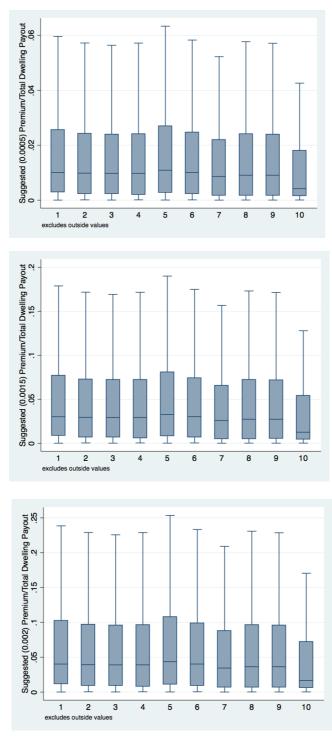
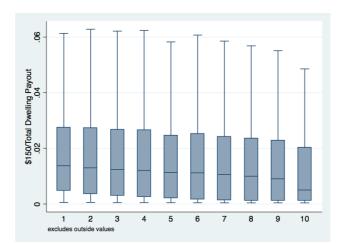


Figure 5: Premium to Payout Ratio for suggested premiums, by Median Household Income Decile

This figure shows the distribution of Suggested Premium/Total Payout, where in panel 1 the suggested premium is calculated as 0.0005 times the dwelling-adjusted building value (pre quake), the second using 0.0015 and the third using 0.002. The Median Houehold Income values are at the meshblock level, and as at 2006. This figure also uses only

the properties of building claimants from the Canterbury 2010-2011 earthquake series. Property and payout data supplied by EQC and confidential, income data collected by Statistics New Zealand in the 2006 Census. Dollars are NZ\$.

VI - \$150/Total Payout ratios, by property value and income deciles



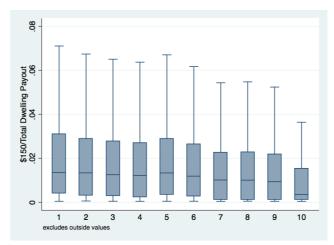


Figure 6: \$150/Total Building Payout by Building Value Decile then Median Household Income Decile This figure shows the distribution of Suggested Premium/Total Payout, where in panel 1 the suggested premium is calculated as 0.0005 times the dwelling-adjusted building value (pre quake), the second using 0.0015 and the third using 0.002. The building values are as at mid-2010. The Median Household Income values are at the meshblock level, and as at 2006. This figure also uses only the properties of building claimants from the Canterbury 2010-2011 earthquake series. Property and payout data supplied by EQC and confidential, income data collected by Statistics New Zealand in the 2006 Census. Dollars are NZ\$.Excludes outside values refers to the outliers of the box and whisker plots being omitted.

VII - EQC Supplied Data Documentation

Property data documentation

Description	Column Name
PortfolioID – Property link to Claims	PortfolioID
NZ region number (Quotable Value regions)	NZ Region Number
Number of dwelling units	Number of Dwelling Units
Modelled land value (\$) (for the 8m buffer EQC covers)	MLandValue_within8m
Dwelling value (\$) (modelled)	MDwellingValue ⁴²
Appurtenant structures value (\$) (modelled)	MAppurtenantStructuresValue
Domestic contents value (\$) (modelled)	MDomesticContentsValue
NZ census Area Unit	NZ Census Area Unit
Post code	Post Code
WGS84 latitude (rounded to approximately 70m to protect privacy)	WGS84 Latitude
WGS84 longitude (rounded to approximately 70m to protect privacy)	WGS84 Longitude

Properties that are in the portfolio may be mixed-use properties, but should always have at least some residential component.

Dollar amounts in the portfolio do not include GST.

Claim data documentation

EQC Description (Own notes)	Column Name
Internal claim identifier	ClaimID
EQC property identifier (not official). This is how we group claims into properties for reporting purposes. <i>EQCPropertyGroup</i> groups properties by EQC's own property grouping algorithm, attempting to group by address.	EqcPropertyGroup
Portfolio property identifier (foreign key to portfolio table). PortfolioID groups properties in the same way that QV's QPID does – either by land parcel or dwelling.	PortfolioID
Date of the event the claim is for	EventDate
Date when the customer lodged the claim	ClaimOpenDate
Total estimated (if open) or actual (if closed – except EQR payments*) cost to EQC for the building exposure	BuildingNetIncurred
Total estimated (if open) or actual (if closed) cost to EQC for the contents exposure	ContentsNetIncurred
Total cash paid to date for the building exposure	BuildingPaid
Building exposure is closed/open/non-existent	BuildingClaimStatus
Date when the customer informed EQC that there was building damage (usually when the overall claim was opened)	BuildingClaimOpenDate
Date when the building portion of the claim was officially closed	BuildingClaimCloseDate
Actual assessment estimated building repair cost	ActualAssessedBldgRepairCost
Total paid to date to EQR (for the Canterbury Home Repair Programme) for repairs (may encompass multiple claims – see below). <i>Negative numbers are errors.</i>	ManagedRepairPaid
Total amount paid to EQR for emergency works (included in "ManagedRepairPaid")	EmergencyWorksPaid
Date Building repairs completed for the Canterbury Home Repair Programme (may encompass repairs that cover multiple claims – see below)	ManagedRepairCompletedDate
Apportioned estimated building repair cost attributed to this claim	ApportionedBldgRepairCost

⁴² Note the Modelled Dwelling values supplied were as-at-mid-2014. I requested and was given historical values of this variable, back to mid-2010.

Total cost to repair whole building used for apportionment	TotalApportionableBldgRepairCost
Private building insurance company name	BuildingInsuranceCompany
EQC insurance coverage verification status	BuildingEQCCoverageStatus
Private building insurer policy status	BuildingInsurerPolicyStatus
Building insurance coverage start date	BuildingCoverStartDate
Building insurance policy type	BuildingPolicyType
EQC building sum insured	EQCBuildingSumInsured
Number of EQC-insured dwellings in this property for this claim	NumberofDwellingsInsured

All dollar amounts are in New Zealand dollars.

Net incurred and paid amounts include GST and are less deductible.

Assessment and apportioned amounts include GST, Preliminary and General (P&G), and margin.

Sum insured includes GST.

Managed Repair Paid and Emergency Works Paid exclude GST.

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